

# Virginia Business & Economic Development Seminar

## News, Networking and Knowledge for the Business and Economic Development Communities

PLEASE JOIN US FOR:

### Doing Business with the Commonwealth: Small, Women & Minority-Owned Business Opportunities

June 23, 2004

8:00 a.m. – 1:00 p.m.

Norfolk Sheraton Waterside • Norfolk, VA

Recognizing that **small businesses fuel the Commonwealth's economy** and that **minority and women-owned businesses continue to seek more opportunities in public sector procurement**, The Virginia Department of Business Assistance (DBA) invites you to join us for this discussion on the recent Disparity Study and statewide initiatives to increase business between the state and its underutilized businesses.

**The Honorable Mark R. Warner, Governor of Virginia**, has been invited to deliver the keynote address on state procurement and small business initiatives. A panel of members from the Governor's Disparity Task Force has been invited to discuss their findings and potential solutions.

A panel of agency directors has also been invited to discuss their efforts to diversify their spending practices. Those agencies with the most buying power, procuring the largest amount of good and services will be represented:

- **Virginia Department of General Services (DGS)**
- **Virginia Department of Transportation (VDOT)**
- **Virginia Information Technology Agency (VITA)**
- **Virginia Department of Education**

#### IN ADDITION TO AN INFORMATIVE SEMINAR,

*attendees are invited to an **evening reception** sponsored by*

**Norfolk Southern, Inside Business and Louisa Strayhorn & Associates on  
Tuesday, June 22<sup>nd</sup> from 6:00 – 8:00 p.m. at the Norfolk Sheraton Waterside.**

You may register for this seminar online at [www.dba.state.va.us/form.asp](http://www.dba.state.va.us/form.asp) or by filling out and returning the registration form along with a fee of \$60 payable to the Virginia Department of Business Assistance **by Friday, June 18<sup>th</sup>**. Please note on this form if you also plan to attend the evening reception. The Norfolk Sheraton Waterside has offered to block rooms at the discounted rate of \$109 per night through **Monday, June 7<sup>th</sup>**. Should you require overnight accommodations, please contact the Norfolk Sheraton Waterside and identify yourself as part of the Virginia Economic Development Seminar group. Directions are attached for your reference.

For more information and registration information, visit [www.dba.state.va.us](http://www.dba.state.va.us) or call (804) 371-8200. Don't miss this great opportunity for **news, networking and knowledge!**



INSIDE BUSINESS



(804) 371-8200 / (804) 371-8111 fax / [www.dba.state.va.us](http://www.dba.state.va.us)

**Registration Information at <http://www.dba.state.va.us>**